

J O B P O S T I N G

Atlanta Office Chicago Office

JOB TITLE: Senior Underwriter

DEPARTMENT: Underwriting

Exempt Nonexempt

DUTIES & RESPONSIBILITIES:

- Medically, non-medically and financially evaluate facultative reinsurance applications for life insurance and derive competitive yet quality risk assessments and give timely service/underwriting decisions to client companies in accordance with Company philosophy, guidelines and pricing levels for profitability. This involves new business, rate reductions and reinstatements.
- Keep up with mortality trends and industry underwriting practices of both clients and competitors and maintain current understanding of client's personnel and their business practices.
- Provide value added services to clients including, but not exclusively, providing prompt responses to telephone inquiries, review of company's age
- Represent and promote MARC at industry meetings, as well as business travel to clients' offices.
- Participate in on-site underwriting reviews as needed.
- Participate and complete other projects assigned by management, e.g. manual revisions.

SKILLS & KNOWLEDGE REQUIRED:

- Minimum of 6-8 years Life Underwriting experience including direct side experience
- Strong medical, non-medical and financial risk assessment abilities
- Solid understanding of medical terminology, anatomy and physiology
- Excellent communication skills both verbally and written
- Impaired risk experience
- Strong analytical skills
- Excellent interpersonal communication skills with ability to work with internal associates, external clients, competitors and retrocessionnaires
- Ability to work independently as well as in a team environment
- Attainment of industry designations (FLMI or FALU) or working towards completing
- General computer skills with working knowledge of online underwriting manual and imaging environment

PREFERRED SKILLS:

- Ability to read electrocardiograms
- Willingness to travel on a limited basis
- Reinsurance experience
- Old age and Joint Life underwriting experience
- BA/BS degree from an accredited college
- Willingness to participate in projects in addition to case handling

APPLICATION INSTRUCTIONS: Provide a current resume and cover letter addressing your experience in the specified requirements and forward them to careers@marclife.com

Date: July 17, 2007