

Atlanta, Georgia, October 4, 2011  
**Press release**

## Munich Re Announces New Hires in US Group Life Division

Contact

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Munich American Reassurance Company, one of the leading group life and long term disability reinsurers in the United States, announced it has hired Leo Tinkham, Jr. and Robert “Bob” Roth to its Group and Credit Reinsurance department.

Leo joins Munich Re as Assistant Vice President, Group Marketing, and will be responsible for business development and account management for group life and long term disability (LTD) clients, as well as working closely with Munich Re’s disability reinsurance partner, Smith Group.

Leo, a Certified Employee Benefits Specialist (CEBS), served in a similar role at Gen Re, and has held officer-level positions at UNUM, Aetna, Cigna and PMA Insurance Group. Leo is a graduate of Bowdoin College and earned his Masters in Business Administration at the University of Southern Maine.

Bob will serve as Group Senior Treaty Associate, managing the development, analysis and execution of group life, accidental death and dismemberment, LTD, credit and debt protection treaties for clients.

Prior to joining Munich Re, Bob was Compliance Manager for CNA National Warranty Corporation where he was responsible for monitoring state and federal law changes, and reviewing and analyzing legislative and regulatory changes. He has also held positions with Primerica Life Insurance Company, Assurant Solutions and Balboa Insurance Group. Bob received his Bachelor of Arts in political science at State University of New York and Juris Doctor in law at Pepperdine University.

“We welcome both Leo and Bob to the organization, and are excited about the more than 25 years of experience that each brings to our clients and our company.” said Libby Corcillo, Chief Marketing and Underwriting Officer of Group and Credit Reinsurance. “Leo’s background in group life and disability and Bob’s knowledge in credit and debt protection will be invaluable as we continue our long history of reinsuring group and credit life and disability risk.”

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Note for the editorial staff:  
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**Munich Re** stands for exceptional solution-based expertise, consistent risk management, financial stability and client relationships. This is how Munich Re creates value for clients, shareholders and staff. In 2009, the Group – which pursues an integrated business model consisting of insurance and reinsurance – achieved a profit of €2.56bn on premium income of around €41bn. It operates in all lines of insurance, with around 47,000 employees throughout the world. With premium income of around €25bn from reinsurance alone, it is one of the world's leading reinsurers. Especially when clients require solutions for complex risks, Munich Re is a much sought-after risk carrier.

**Munich American Reassurance Company**, founded in 1959, is one of the largest reinsurers in the U.S. offering life, disability and long term care reinsurance to insurance companies throughout the United States. The company also writes group, credit and other reinsurance products. Headquartered in Atlanta, with an office in Chicago, Munich American is licensed, accredited or authorized in all fifty states; Washington, D.C.; Guam; and Puerto Rico.

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