

Date: 09-May-00

U.S. ORDINARY REINSURANCE ASSUMED MARKET SHARE PERCENTAGES FOR 1998 AND 1999 ( AMOUNTS IN \$U.S. MILLIONS)

Company	Ordinary Reinsurance Assumed								Percentage Increase	Market Share Percentages							
	1998				1999					1998				1999			
	Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total		Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total
Allianz	33,027	4,934	26	37,987	35,850	5,964	38	41,852	10.17%	4.86%	2.43%	0.05%	4.06%	4.55%	7.34%	0.05%	4.41%
Annuity and Life Re	21,352	0	1,969	23,321	15,934	0	7,018	22,952	-1.58%	3.14%	0.00%	3.66%	2.49%	2.02%	0.00%	8.67%	2.42%
AUL	34,296	0	24	34,320	42,126	0	17	42,143	22.79%	5.05%	0.00%	0.04%	3.66%	5.35%	0.00%	0.02%	4.44%
BMA	21,920	0	0	21,920	25,217	0	0	25,217	15.04%	3.23%	0.00%	0.00%	2.34%	3.20%	0.00%	0.00%	2.66%
Canada Life (Crown)	7,134	0	0	7,134	15,269	0	0	15,269	114.03%	1.05%	0.00%	0.00%	0.76%	1.94%	0.00%	0.00%	1.61%
CIGNA Re	814	0	127	941	632	0	99	731	-22.32%	0.12%	0.00%	0.24%	0.10%	0.08%	0.00%	0.12%	0.08%
Clarica LIC (Mutual Group)	0	0	4,586	4,586	0	0	4,340	4,340	-5.36%	0.00%	0.00%	8.52%	0.49%	0.00%	0.00%	5.36%	0.46%
CNA	23,269	0	6,968	30,237	33,565	437	5,589	39,591	30.94%	3.42%	0.00%	12.94%	3.23%	4.26%	0.54%	6.90%	4.17%
Cologne	17,575	9,101	0	26,676	20,680	0	635	21,315	-20.10%	2.59%	4.48%	0.00%	2.85%	2.63%	0.00%	0.78%	2.24%
Employers/ERC	87,468	10,594	402	98,464	90,248	8,932	0	99,180	0.73%	12.87%	5.22%	0.75%	10.51%	11.46%	11.00%	0.00%	10.45%
Equitable	0	0	7,462	7,462	0	0	7,007	7,007	-6.10%	0.00%	0.00%	13.86%	0.80%	0.00%	0.00%	8.66%	0.74%
Gerling Global	17,662	8,243	259	26,164	26,320	3,295	338	29,953	14.48%	2.60%	4.06%	0.48%	2.79%	3.34%	4.06%	0.42%	3.15%
Guardian	0	54,248	778	55,026	0	23	858	881	-98.40%	0.00%	26.71%	1.45%	5.88%	0.00%	0.03%	1.06%	0.09%
ING Re	55,925	22,739	35	78,699	55,733	0	76	55,809	-29.09%	8.23%	11.20%	0.07%	8.40%	7.08%	0.00%	0.09%	5.88%
Lincoln Re	79,952	15,064	0	95,016	114,792	13,649	0	128,441	35.18%	11.76%	7.42%	0.00%	10.14%	14.58%	16.81%	0.00%	13.53%
Manufacturers Life	0	0	20,153	20,153	0	417	25,039	25,456	26.31%	0.00%	0.00%	37.44%	2.15%	0.00%	0.51%	30.93%	2.68%
Munich American Re	25,337	1,602	0	26,939	39,318	8,892	3,676	51,886	92.61%	3.73%	0.79%	0.00%	2.88%	4.99%	10.95%	4.54%	5.46%
Optimum Re (CAN)	0	0	0	0	0	0	0	0	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Optimum Re (US)	1,551	0	63	1,614	1,083	1,338	988	3,409	111.21%	0.23%	0.00%	0.12%	0.17%	0.14%	1.65%	1.22%	0.36%
Partner Re (Winterthur)	513	452	0	965	583	928	0	1,511	56.58%	0.08%	0.22%	0.00%	0.10%	0.07%	1.14%	0.00%	0.16%
Reassurance Co. of Hannover	3,638	538	0	4,176	3,990	903	0	4,893	17.17%	0.54%	0.26%	0.00%	0.45%	0.51%	1.11%	0.00%	0.52%
RGA	62,704	34,601	1,390	98,695	72,840	26,626	14,593	114,059	15.57%	9.23%	17.04%	2.58%	10.54%	9.25%	32.79%	18.03%	12.01%
Sun Life	0	0	9,450	9,450	0	0	10,588	10,588	12.04%	0.00%	0.00%	17.56%	1.01%	0.00%	0.00%	13.08%	1.12%
Swiss Re	111,817	28,980	0	140,797	118,071	9,797	0	127,868	-9.18%	16.45%	14.27%	0.00%	15.03%	15.00%	12.07%	0.00%	13.47%
Transamerica Re	73,636	11,999	0	85,635	74,986	0	0	74,986	-12.44%	10.83%	5.91%	0.00%	9.14%	9.52%	0.00%	0.00%	7.90%
World-Wide Re	89	0	138	227	123	0	58	181	-20.26%	0.01%	0.00%	0.26%	0.02%	0.02%	0.00%	0.07%	0.02%
<b>TOTALS</b>	<b>679,679</b>	<b>203,095</b>	<b>53,830</b>	<b>936,604</b>	<b>787,360</b>	<b>81,201</b>	<b>80,957</b>	<b>949,518</b>	<b>1.38%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

Canadian Exchange Rate Used: 1998 = .6510 and 1999 = .6904

Date: 05/09/2000

U.S. ORDINARY REINSURANCE IN FORCE MARKET SHARE PERCENTAGES FOR 1998 AND 1999 ( AMOUNTS IN \$U.S. MILLIONS)

Company	Ordinary Reinsurance In Force								Percentage Increase	Market Share Percentages							
	1998				1999					1998				1999			
	Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total		Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total
Allianz	87,532	7,930	1,031	96,493	112,910	13,234	925	127,069	31.69%	4.38%	1.92%	0.48%	3.67%	4.46%	4.09%	0.33%	4.05%
Annuity and Life Re	20,717	0	1,821	22,538	35,137	0	8,131	43,268	91.98%	1.04%	0.00%	0.85%	0.86%	1.39%	0.00%	2.91%	1.38%
AUL	94,475	0	201	94,676	125,769	0	187	125,956	33.04%	4.73%	0.00%	0.09%	3.61%	4.97%	0.00%	0.07%	4.02%
BMA	72,181	0	0	72,181	85,832	0	0	85,832	18.91%	3.61%	0.00%	0.00%	2.75%	3.39%	0.00%	0.00%	2.74%
Canada Life (Crown)	19,053	2,386	0	21,439	31,179	160	0	31,339	46.18%	0.95%	0.58%	0.00%	0.82%	1.23%	0.05%	0.00%	1.00%
CIGNA Re	11,943	0	1,214	13,157	10,874	0	1,129	12,003	-8.77%	0.60%	0.00%	0.57%	0.50%	0.43%	0.00%	0.40%	0.38%
Clarica LIC (Mutual Group)	0	0	10,105	10,105	0	0	12,775	12,775	26.42%	0.00%	0.00%	4.71%	0.38%	0.00%	0.00%	4.58%	0.41%
CNA	54,520	0	18,547	73,067	81,623	5,646	20,822	108,091	47.93%	2.73%	0.00%	8.64%	2.78%	3.22%	1.74%	7.46%	3.45%
Cologne	72,776	18,218	0	90,994	91,026	0	12,358	103,384	13.62%	3.64%	4.42%	0.00%	3.47%	3.59%	0.00%	4.43%	3.30%
Employers/ERC	197,039	72,603	2,345	271,987	272,599	56,484	2,038	331,121	21.74%	9.86%	17.61%	1.09%	10.36%	10.76%	17.45%	0.73%	10.56%
Equitable	0	0	46,974	46,974	0	0	46,283	46,283	-1.47%	0.00%	0.00%	21.89%	1.79%	0.00%	0.00%	16.58%	1.48%
Gerling Global	44,169	12,613	2,143	58,925	63,079	14,305	1,901	79,285	34.55%	2.21%	3.06%	1.00%	2.24%	2.49%	4.42%	0.68%	2.53%
Guardian	0	93,192	1,219	94,411	0	24,064	1,909	25,973	-72.49%	0.00%	22.60%	0.57%	3.60%	0.00%	7.44%	0.68%	0.83%
ING Re	177,764	22,739	1,251	201,754	211,886	18,199	1,150	231,235	14.61%	8.89%	5.51%	0.58%	7.68%	8.36%	5.62%	0.41%	7.37%
Lincoln Re	228,053	66,685	0	294,738	316,257	15,856	0	332,113	12.68%	11.41%	16.17%	0.00%	11.23%	12.49%	4.90%	0.00%	10.59%
Manufacturers Life	0	6,614	78,488	85,102	0	5,429	93,415	98,844	16.15%	0.00%	1.60%	36.57%	3.24%	0.00%	1.68%	33.46%	3.15%
Munich American Re	62,438	2,626	140	65,204	96,335	9,278	3,682	109,295	67.62%	3.12%	0.64%	0.07%	2.48%	3.80%	2.87%	1.32%	3.49%
Optimum Re (CAN)	0	0	207	207	0	0	57	57	-72.46%	0.00%	0.00%	0.10%	0.01%	0.00%	0.00%	0.02%	0.00%
Optimum Re (US)	5,116	899	226	6,241	4,913	2,064	1,180	8,157	30.70%	0.26%	0.22%	0.11%	0.24%	0.19%	0.64%	0.42%	0.26%
Partner Re (Winterthur)	2,441	1,278	214	3,933	2,770	2,014	200	4,984	26.72%	0.12%	0.31%	0.10%	0.15%	0.11%	0.62%	0.07%	0.16%
Reassurance Co. of Hannover	9,552	4,742	0	14,294	12,222	4,582	0	16,804	17.56%	0.48%	1.15%	0.00%	0.54%	0.48%	1.42%	0.00%	0.54%
RGA	192,876	56,269	12,016	261,161	244,173	77,299	28,850	350,322	34.14%	9.65%	13.65%	5.60%	9.95%	9.64%	23.88%	10.33%	11.17%
Sun Life	0	0	36,086	36,086	0	0	41,798	41,798	15.83%	0.00%	0.00%	16.82%	1.37%	0.00%	0.00%	14.97%	1.33%
Swiss Re	377,462	28,980	0	406,442	413,811	75,018	0	488,829	20.27%	18.89%	7.03%	0.00%	15.48%	16.34%	23.18%	0.00%	15.59%
Transamerica Re	267,855	14,568	0	282,423	319,936	0	0	319,936	13.28%	13.40%	3.53%	0.00%	10.76%	12.63%	0.00%	0.00%	10.20%
World-Wide Re	762	0	372	1,134	762	0	391	1,153	1.68%	0.04%	0.00%	0.17%	0.04%	0.03%	0.00%	0.14%	0.04%
<b>TOTALS</b>	<b>1,998,724</b>	<b>412,342</b>	<b>214,600</b>	<b>2,625,666</b>	<b>2,533,093</b>	<b>323,632</b>	<b>279,181</b>	<b>3,135,906</b>	<b>19.43%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

Canadian Exchange Rate Used: 1998 = .6510 and 1999 = .6904

Date: 05/09/2000

U.S. ORDINARY REINSURANCE

Company	Ordinary Reinsurance In Force 1998				Ordinary Reinsurance Assumed 1999				Ordinary Reinsurance In Force 1999			
	Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total
Allianz	87,532	7,930	1,031	96,493	35,850	5,964	38	41,852	112,910	13,234	925	127,069
Annuity and Life Re	20,717	0	1,821	22,538	15,934	0	7,018	22,952	35,137	0	8,131	43,268
AUL	94,475	0	201	94,676	42,126	0	17	42,143	125,769	0	187	125,956
BMA	72,181	0	0	72,181	25,217	0	0	25,217	85,832	0	0	85,832
Canada Life (Crown)	19,053	2,386	0	21,439	15,269	0	0	15,269	31,179	160	0	31,339
CIGNA Re	11,943	0	1,214	13,157	632	0	99	731	10,874	0	1,129	12,003
Clarica LIC (Mutual Group)	0	0	10,105	10,105	0	0	4,340	4,340	0	0	12,775	12,775
CNA	54,520	0	18,547	73,067	33,565	437	5,589	39,591	81,623	5,646	20,822	108,091
Cologne	72,776	18,218	0	90,994	20,680	0	635	21,315	91,026	0	12,358	103,384
Employers/ERC	197,039	72,603	2,345	271,987	90,248	8,932	0	99,180	272,599	56,484	2,038	331,121
Equitable	0	0	46,974	46,974	0	0	7,007	7,007	0	0	46,283	46,283
Gerling Global	44,169	12,613	2,143	58,925	26,320	3,295	338	29,953	63,079	14,305	1,901	79,285
Guardian	0	93,192	1,219	94,411	0	23	858	881	0	24,064	1,909	25,973
ING Re	177,764	22,739	1,251	201,754	55,733	0	76	55,809	211,886	18,199	1,150	231,235
Lincoln Re	228,053	66,685	0	294,738	114,792	13,649	0	128,441	316,257	15,856	0	332,113
Manufacturers Life	0	6,614	78,488	85,102	0	417	25,039	25,456	0	5,429	93,415	98,844
Munich American Re	62,438	2,626	140	65,204	39,318	8,892	3,676	51,886	96,335	9,278	3,682	109,295
Optimum Re (CAN)	0	0	207	207	0	0	0	0	0	0	57	57
Optimum Re (US)	5,116	899	226	6,241	1,083	1,338	988	3,409	4,913	2,064	1,180	8,157
Partner Re (Winterthur)	2,441	1,278	214	3,933	583	928	0	1,511	2,770	2,014	200	4,984
Reassurance Co. of Hannover	9,552	4,742	0	14,294	3,990	903	0	4,893	12,222	4,582	0	16,804
RGA	192,876	56,269	12,016	261,161	72,840	26,626	14,593	114,059	244,173	77,299	28,850	350,322
Sun Life	0	0	36,086	36,086	0	0	10,588	10,588	0	0	41,798	41,798
Swiss Re	377,462	28,980	0	406,442	118,071	9,797	0	127,868	413,811	75,018	0	488,829
Transamerica Re	267,855	14,568	0	282,423	74,986	0	0	74,986	319,936	0	0	319,936
World-Wide Re	762	0	372	1,134	123	0	58	181	762	0	391	1,153
<b>TOTALS</b>	<b>1,998,724</b>	<b>412,342</b>	<b>214,600</b>	<b>2,625,666</b>	<b>787,360</b>	<b>81,201</b>	<b>80,957</b>	<b>949,518</b>	<b>2,533,093</b>	<b>323,632</b>	<b>279,181</b>	<b>3,135,906</b>

Canadian Exchange Rate Used: 1998 = .6510 and 1999 = .6904

Date

09-May-00

## CANADIAN ORDINARY REINSURANCE ASSUMED MARKET SHARE PERCENTAGES FOR 1998 AND 1999 ( AMOUNTS IN \$U.S. MILLIONS)

Company	Ordinary Reinsurance Assumed								Percentage Increase	Market Share Percentages							
	1998				1999					1998				1999			
	Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total		Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total
Allianz	1	0	0	1	0	0	0	0	-100.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Annuity and Life Re	0	0	0	0	2,166	0	8	2,175	0.00%	0.00%	0.00%	0.00%	0.00%	5.89%	0.00%	0.77%	3.91%
CIGNA Re	4	0	0	4	1	0	3	4	0.00%	0.01%	0.00%	0.00%	0.01%	0.00%	0.00%	0.28%	0.01%
Clarica LIC (Mutual Group)	0	0	27	27	0	0	95	95	256.96%	0.00%	0.00%	3.22%	0.08%	0.00%	0.00%	8.82%	0.17%
CNA	36	0	0	36	64	0	0	64	77.78%	0.13%	0.00%	0.00%	0.10%	0.17%	0.00%	0.00%	0.12%
Cologne	1	0	0	1	1	0	0	1	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Equitable	0	0	76	76	0	0	52	52	-31.58%	0.00%	0.00%	9.18%	0.21%	0.00%	0.00%	4.81%	0.09%
ERC-Canada	536	404	0	941	1,600	2,789	0	4,390	366.63%	2.00%	5.23%	0.00%	2.66%	4.35%	15.78%	0.00%	7.90%
Gerling Global	4	0	33	37	7	0	13	20	-45.95%	0.01%	0.00%	3.99%	0.10%	0.02%	0.00%	1.20%	0.04%
ING Re	33	0	0	33	107	0	0	107	224.24%	0.12%	0.00%	0.00%	0.09%	0.29%	0.00%	0.00%	0.19%
Lincoln Re	2,093	0	0	2,093	3,960	0	0	3,960	89.20%	7.80%	0.00%	0.00%	5.91%	10.76%	0.00%	0.00%	7.13%
Manufacturers Life	0	66	338	404	0	284	524	808	100.00%	0.00%	0.85%	40.82%	1.14%	0.00%	1.61%	48.48%	1.45%
Munich Re (Canada)	7,945	0	0	7,945	10,181	13,191	0	23,372	194.18%	29.60%	0.00%	0.00%	22.45%	27.67%	74.61%	0.00%	42.07%
Optimum Re (CAN)	750	0	0	750	826	0	0	826	10.10%	2.79%	0.00%	0.00%	2.12%	2.24%	0.00%	0.00%	1.49%
RGA	1,715	631	120	2,466	0	0	0	0	-100.00%	6.39%	8.16%	14.49%	6.97%	0.00%	0.00%	0.00%	0.00%
RGA Re (Canada)	5,690	6,628	0	12,318	8,147	1,416	0	9,563	-22.36%	21.20%	85.75%	0.00%	34.80%	22.14%	8.01%	0.00%	17.21%
Sun Life	0	0	234	234	0	0	385	385	64.38%	0.00%	0.00%	28.30%	0.66%	0.00%	0.00%	35.64%	0.69%
Swiss Re	8,029	0	0	8,029	9,735	0	0	9,735	21.24%	29.92%	0.00%	0.00%	22.69%	26.46%	0.00%	0.00%	17.52%
Transamerica Re	0	0	0	0	0	0	0	0	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
<b>TOTALS</b>	<b>26,837</b>	<b>7,729</b>	<b>828</b>	<b>35,395</b>	<b>36,795</b>	<b>17,681</b>	<b>1,081</b>	<b>55,557</b>	<b>56.96%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

Canadian Exchange Rate Used: 1998 = .6510 and 1999 = .6904

Date

05/09/2000

## CANADIAN ORDINARY REINSURANCE IN FORCE MARKET SHARE PERCENTAGES FOR 1998 AND 1999 ( AMOUNTS IN \$U.S. MILLIONS)

Company	Ordinary Reinsurance In Force								Percentage Increase	Market Share Percentages							
	1998				1999					1998				1999			
	Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total		Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total
Allianz	30	0	3	33	26	0	1	27	-17.28%	0.02%	0.00%	0.02%	0.02%	0.02%	0.00%	0.01%	0.01%
Annuity and Life Re	0	0	0	0	2,102	0	8	2,109	0.00%	0.00%	0.00%	0.00%	0.00%	1.24%	0.00%	0.06%	1.02%
CIGNA Re	236	0	88	324	238	0	61	299	-7.72%	0.19%	0.00%	0.61%	0.21%	0.14%	0.00%	0.51%	0.15%
Clarica LIC (Mutual Group)	0	0	199	199	0	0	293	293	46.95%	0.00%	0.00%	1.37%	0.13%	0.00%	0.00%	2.43%	0.14%
CNA	175	0	0	175	194	0	0	194	10.86%	0.14%	0.00%	0.00%	0.11%	0.11%	0.00%	0.00%	0.09%
Cologne	164	0	0	164	147	0	0	147	-10.37%	0.13%	0.00%	0.00%	0.10%	0.09%	0.00%	0.00%	0.07%
Equitable	0	0	733	733	0	0	800	800	9.14%	0.00%	0.00%	5.04%	0.47%	0.00%	0.00%	6.65%	0.39%
ERC-Canada	624	404	0	1,027	1,799	3,231	0	5,030	389.67%	0.49%	2.57%	0.00%	0.66%	1.06%	13.05%	0.00%	2.44%
Gerling Global	83	0	445	528	126	0	379	505	-4.36%	0.07%	0.00%	3.06%	0.34%	0.07%	0.00%	3.15%	0.25%
ING Re	504	4,130	0	4,634	457	3,873	0	4,330	-6.56%	0.40%	26.26%	0.00%	2.96%	0.27%	15.65%	0.00%	2.10%
Lincoln Re	5,950	0	0	5,950	10,156	0	0	10,156	70.69%	4.71%	0.00%	0.00%	3.80%	6.01%	0.00%	0.00%	4.93%
Manufacturers Life	0	2,978	5,143	8,121	0	2,699	5,095	7,794	-4.03%	0.00%	18.93%	35.38%	5.18%	0.00%	10.90%	42.37%	3.79%
Munich Re (Canada)	39,856	0	0	39,856	49,682	12,978	0	62,660	57.22%	31.54%	0.00%	0.00%	25.44%	29.39%	52.43%	0.00%	30.44%
Optimum Re (CAN)	5,058	662	0	5,720	5,900	557	0	6,457	12.88%	4.00%	4.21%	0.00%	3.65%	3.49%	2.25%	0.00%	3.14%
RGA	1,976	631	3,161	5,768	1	0	0	1	-99.98%	1.56%	4.01%	21.75%	3.68%	0.00%	0.00%	0.00%	0.00%
RGA Re (Canada)	26,553	6,358	2,157	35,067	41,081	1,416	2,468	44,965	28.22%	21.01%	40.42%	14.84%	22.39%	24.30%	5.72%	20.52%	21.84%
Sun Life	0	0	2,461	2,461	0	0	2,922	2,922	18.73%	0.00%	0.00%	16.93%	1.57%	0.00%	0.00%	24.30%	1.42%
Swiss Re	45,164	566	139	45,869	57,155	0	0	57,155	24.60%	35.74%	3.60%	0.96%	29.28%	33.81%	0.00%	0.00%	27.77%
Transamerica Re	0	0	7	7	0	0	0	0	-100.00%	0.00%	0.00%	0.05%	0.00%	0.00%	0.00%	0.00%	0.00%
<b>TOTALS</b>	<b>126,373</b>	<b>15,729</b>	<b>14,536</b>	<b>156,637</b>	<b>169,064</b>	<b>24,754</b>	<b>12,026</b>	<b>205,845</b>	<b>31.41%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

Canadian Exchange Rate Used: 1998 = .6510 and 1999 = .6904

**CANADIAN ORDINARY REINSURANCE**

Company	Ordinary Reinsurance In Force 1998				Ordinary Reinsurance Assumed 1999				Ordinary Reinsurance In Force 1999			
	Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total
Allianz	30	0	3	33	0	0	0	0	26	0	1	27
Annuity and Life Re	0	0	0	0	2,166	0	8	2,175	2,102	0	8	2,109
CIGNA Re	236	0	88	324	1	0	3	4	238	0	61	299
Clarica LIC (Mutual Group)	0	0	199	199	0	0	95	95	0	0	293	293
CNA	175	0	0	175	64	0	0	64	194	0	0	194
Cologne	164	0	0	164	1	0	0	1	147	0	0	147
Equitable	0	0	733	733	0	0	52	52	0	0	800	800
ERC-Canada	624	404	0	1,027	1,600	2,789	0	4,390	1,799	3,231	0	5,030
Gerling Global	83	0	445	528	7	0	13	20	126	0	379	505
ING Re	504	4,130	0	4,634	107	0	0	107	457	3,873	0	4,330
Lincoln Re	5,950	0	0	5,950	3,960	0	0	3,960	10,156	0	0	10,156
Manufacturers Life	0	2,978	5,143	8,121	0	284	524	808	0	2,699	5,095	7,794
Munich Re (Canada)	39,856	0	0	39,856	10,181	13,191	0	23,372	49,682	12,978	0	62,660
Optimum Re (CAN)	5,058	662	0	5,720	826	0	0	826	5,900	557	0	6,457
RGA	1,976	631	3,161	5,768	0	0	0	0	1	0	0	1
RGA Re (Canada)	26,553	6,358	2,157	35,067	8,147	1,416	0	9,563	41,081	1,416	2,468	44,965
Sun Life	0	0	2,461	2,461	0	0	385	385	0	0	2,922	2,922
Swiss Re	45,164	566	139	45,869	9,735	0	0	9,735	57,155	0	0	57,155
Transamerica Re	0	0	7	7	0	0	0	0	0	0	0	0
<b>TOTALS</b>	<b>126,373</b>	<b>15,729</b>	<b>14,536</b>	<b>156,637</b>	<b>36,795</b>	<b>17,681</b>	<b>1,081</b>	<b>55,557</b>	<b>169,064</b>	<b>24,754</b>	<b>12,026</b>	<b>205,845</b>

Canadian Exchange Rate Used: 1998 = .6510 and 1999 = .6904

Date:

05/09/2000

## U.S. GROUP REINSURANCE ASSUMED AND IN FORCE MARKET SHARE PERCENTAGES FOR 1998 AND 1999 (AMOUNTS IN \$U.S. MILLIONS)

Company	Group Reinsurance Assumed						Percentage Increase	Market Share Percentages						Group In Force				
	1998			1999				1998			1999			1998	1999	Pct. Incr.	Market Share	
	New	Incr.	Total	New	Incr.	Total		New	Incr.	Total	New	Incr.	Total	Amount	Amount		1998	1999
Allianz	1,542	0	1,542	1,391	0	1,391	-9.79%	4.96%	0.00%	4.85%	7.03%	0.00%	5.30%	2,292	2,204	-3.84%	2.12%	1.98%
AUL	13	114	127	1,389	0	1,389	993.70%	0.04%	16.22%	0.40%	7.02%	0.00%	5.29%	1,487	1,923	29.32%	1.38%	1.73%
BMA	0	0	0	14	2	16	0.00%	0.00%	0.00%	0.00%	0.07%	0.03%	0.06%	34	50	47.06%	0.03%	0.04%
Canada Life (Crown)	0	0	0	9,856	0	9,856	0.00%	0.00%	0.00%	0.00%	49.78%	0.00%	37.56%	1,146	4,191	265.71%	1.06%	3.77%
CIGNA Re	330	0	330	442	0	442	33.94%	1.06%	0.00%	1.04%	2.23%	0.00%	1.68%	8,834	14,912	68.80%	8.17%	13.41%
Clarica LIC (Mutual Group)	18,631	18	18,649	673	8	681	-96.35%	59.89%	2.56%	58.62%	3.40%	0.12%	2.60%	20,789	21,123	1.61%	19.22%	18.99%
Cologne	2,394	0	2,394	0	0	0	-100.00%	7.70%	0.00%	7.52%	0.00%	0.00%	0.00%	5,484	2,778	-49.34%	5.07%	2.50%
Employers/ERC	628	0	628	432	0	432	-31.21%	2.02%	0.00%	1.97%	2.18%	0.00%	1.65%	7,693	2,162	-71.90%	7.11%	1.94%
Gerling Global	607	0	607	1,583	0	1,583	160.79%	1.95%	0.00%	1.91%	8.00%	0.00%	6.03%	3,537	4,610	30.34%	3.27%	4.15%
Lincoln Re	DNR	DNR	0	DNR	DNR	0	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	DNR	DNR	0.00%	0.00%	0.00%
Manufacturers Life	0	571	571	0	249	249	-56.39%	0.00%	81.22%	1.79%	0.00%	3.87%	0.95%	1,210	750	-38.02%	1.12%	0.67%
Munich American Re	924	0	924	3,868	0	3,868	318.61%	2.97%	0.00%	2.90%	19.54%	0.00%	14.74%	1,331	4,011	201.35%	1.23%	3.61%
Partner Re (Winterthur)	986	0	986	64	0	64	-93.51%	3.17%	0.00%	3.10%	0.32%	0.00%	0.24%	1,372	1,407	2.55%	1.27%	1.27%
Sun Life	2,112	0	2,112	87	0	87	-95.88%	6.79%	0.00%	6.64%	0.44%	0.00%	0.33%	22,467	22,514	0.21%	20.78%	20.25%
Swiss Re	2,944	0	2,944	0	6,182	6,182	109.99%	9.46%	0.00%	9.25%	0.00%	95.98%	23.56%	30,465	28,571	-6.22%	28.17%	25.69%
<b>TOTALS</b>	<b>31,111</b>	<b>703</b>	<b>31,814</b>	<b>19,799</b>	<b>6,441</b>	<b>26,240</b>	<b>-17.52%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>108,141</b>	<b>111,206</b>	<b>2.83%</b>	<b>100.0%</b>	<b>100.0%</b>

DNR - Did Not Report

**CANADIAN GROUP REINSURANCE ASSUMED AND IN FORCE MARKET SHARE PERCENTAGES FOR 1998 AND 1999 (AMOUNTS IN \$U.S. MILLIONS)**

Company	Group Reinsurance Assumed						Percentage Increase	Market Share Percentages						Group In Force				
	1998			1999				1998			1999			1998	1999	Pct. Incr.	Market Share	
	New	Incr.	Total	New	Incr.	Total		New	Incr.	Total	New	Incr.	Total	Amount	Amount		1998	1999
Manufacturers Life	0	0	0	0	0	0	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	5	5	0.00%	0.02%	0.02%
Munich Re (Canada)	157	693	850	157	719	876	3.13%	17.97%	75.85%	47.56%	14.46%	66.56%	40.47%	17,649	19,230	8.96%	80.22%	78.92%
Optimum Re (Canada)	150	7	156	142	12	154	-1.46%	17.15%	0.71%	8.75%	13.06%	1.15%	7.11%	915	750	-17.95%	4.16%	3.08%
RGA Re (Canada)	438	0	438	530	0	530	20.86%	50.19%	0.00%	24.53%	48.86%	0.00%	24.46%	710	1,069	50.71%	3.23%	4.39%
Sun Life	3	0	3	0	0	0	-100.00%	0.37%	0.00%	0.18%	0.00%	0.00%	0.00%	29	37	24.91%	0.13%	0.15%
Swiss Re	125	214	339	256	349	605	78.47%	14.32%	23.43%	18.98%	23.62%	32.29%	27.95%	2,694	3,274	21.53%	12.24%	13.44%
<b>TOTALS</b>	<b>873</b>	<b>913</b>	<b>1,786</b>	<b>1,084</b>	<b>1,081</b>	<b>2,165</b>	<b>21.19%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>22,001</b>	<b>24,366</b>	<b>10.75%</b>	<b>100.0%</b>	<b>100.0%</b>

Canadian Exchange Rate Used: 1998 = .6510 and 1999 = .6904

NOTE: This survey data is prepared by Munich American Reassurance Company at the request of the Society of Actuaries Reinsurance Section as a service to Section members. The numbers are provided by the contributing companies in response to the survey. These numbers are not audited, and Munich American, the Society of Actuaries, and the Reinsurance Section take no responsibility for the accuracy of the figures.