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**U.S. ORDINARY REINSURANCE ASSUMED MARKET SHARE PERCENTAGES FOR 2001 AND 2002 ( AMOUNTS IN \$U.S. MILLIONS)**

Company	Ordinary Reinsurance Assumed								Percentage Increase	Market Share Percentages							
	2001				2002					2001				2002			
	Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total		Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total
Allianz	43,711	0	2	43,713	54,749	0	7	54,756	25.26%	4.61%	0.00%	0.01%	2.84%	5.08%	0.00%	0.03%	4.19%
Annuity and Life Re	55,764	0	0	55,764	56,662	0	0	56,662	1.61%	5.89%	0.00%	0.00%	3.62%	5.25%	0.00%	0.00%	4.34%
AUL	21,750	0	49	21,799	Acquired by Employers/ERC				0.00%	2.30%	0.00%	0.19%	1.41%	0.00%	0.00%	0.00%	0.00%
BMA	39,003	985	0	39,988	74,255	0	0	74,255	85.69%	4.12%	0.17%	0.00%	2.59%	6.89%	0.00%	0.00%	5.68%
Canada Life	19,010	0	0	19,010	29,360	0	0	29,360	54.45%	2.01%	0.00%	0.00%	1.23%	2.72%	0.00%	0.00%	2.25%
Employers/ERC	50,448	29,359	0	79,807	58,483	141,568	0	200,051	150.67%	5.33%	5.16%	0.00%	5.18%	5.42%	69.23%	0.00%	15.31%
Equitable	0	0	3,457	3,457	0	0	4,374	4,374	26.53%	0.00%	0.00%	13.75%	0.22%	0.00%	0.00%	18.23%	0.33%
General & Cologne	16,231	0	0	16,231	14,615	0	0	14,615	-9.96%	1.71%	0.00%	0.00%	1.05%	1.36%	0.00%	0.00%	1.12%
Gerling Global	25,691	5,133	92	30,916	24,790	0	104	24,894	-19.48%	2.71%	0.90%	0.37%	2.01%	2.30%	0.00%	0.43%	1.91%
Guardian	0	168	950	1,118	0	0	988	988	-11.63%	0.00%	0.03%	3.78%	0.07%	0.00%	0.00%	4.12%	0.08%
Hannover Life Re	3,155	12,924	0	16,079	5,810	3,087	0	8,897	-44.67%	0.33%	2.27%	0.00%	1.04%	0.54%	1.51%	0.00%	0.68%
ING Re	93,584	0	4	93,588	129,340	14,858	7	144,205	54.08%	9.88%	0.00%	0.02%	6.07%	12.00%	7.27%	0.03%	11.04%
Manufacturers Life	0	39	11,472	11,511	0	253	9,293	9,546	-17.07%	0.00%	0.01%	45.63%	0.75%	0.00%	0.12%	38.74%	0.73%
Munich American Re	103,679	6,122	680	110,481	80,076	10,398	176	90,650	-17.95%	10.95%	1.08%	2.70%	7.17%	7.43%	5.08%	0.73%	6.94%
Optimum Re (CAN)	0	0	0	0	0	0	0	0	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Optimum Re (US)	1,301	0	173	1,474	1,694	0	155	1,849	25.44%	0.14%	0.00%	0.69%	0.10%	0.16%	0.00%	0.65%	0.14%
RGA	112,746	20,682	0	133,428	116,491	21,852	0	138,343	3.68%	11.90%	3.63%	0.00%	8.65%	10.80%	10.69%	0.00%	10.59%
SCOR Life Re	2,923	292	0	3,215	21,888	292	0	22,180	589.89%	0.31%	0.05%	0.00%	0.21%	2.03%	0.14%	0.00%	1.70%
Scottish Re (US)	26,045	319	0	26,364	34,339	2,962	0	37,301	41.48%	2.75%	0.06%	0.00%	1.71%	3.18%	1.45%	0.00%	2.85%
Sun Life (Clarica)	0	0	8,262	8,262	0	0	8,885	8,885	7.54%	0.00%	0.00%	32.86%	0.54%	0.00%	0.00%	37.04%	0.68%
Swiss Re	246,466	493,335	0	739,801	265,491	9,225	0	274,716	-62.87%	26.02%	86.65%	0.00%	47.99%	24.62%	4.51%	0.00%	21.02%
Transamerica Re	85,662	0	0	85,662	110,219	0	0	110,219	28.67%	9.04%	0.00%	0.00%	5.56%	10.22%	0.00%	0.00%	8.43%
<b>TOTALS</b>	<b>947,169</b>	<b>569,358</b>	<b>25,141</b>	<b>1,541,668</b>	<b>1,078,262</b>	<b>204,495</b>	<b>23,989</b>	<b>1,306,746</b>	<b>-15.24%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

Canadian Exchange Rate Used: 2001 = .6221 and 2002 = .6344

Date:

4/14/2003

## U.S. ORDINARY REINSURANCE IN FORCE MARKET SHARE PERCENTAGES FOR 2001 AND 2002 ( AMOUNTS IN \$U.S. MILLIONS)

Company	Ordinary Reinsurance In Force								Percentage Increase	Market Share Percentages							
	2001				2002					2001				2002			
	Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total		Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total
Allianz	177,572	16,400	667	194,639	214,280	14,500	550	229,330	17.82%	5.31%	1.86%	0.27%	4.35%	4.92%	2.43%	0.23%	4.42%
Annuity and Life Re	106,904	0	8,484	115,388	107,810	0	7,732	115,542	0.13%	3.20%	0.00%	3.45%	2.58%	2.47%	0.00%	3.24%	2.23%
AUL	164,159	0	286	164,445	Acquired by Employers/ERC				-100.00%	4.91%	0.00%	0.12%	3.68%	0.00%	0.00%	0.00%	0.00%
BMA	132,938	952	0	133,890	190,456	862	0	191,318	42.89%	3.98%	0.11%	0.00%	2.99%	4.37%	0.14%	0.00%	3.68%
Canada Life	45,594	4,975	0	50,569	71,427	4,318	0	75,745	49.79%	1.36%	0.56%	0.00%	1.13%	1.64%	0.72%	0.00%	1.46%
Employers/ERC	324,283	55,693	3,133	383,109	339,030	212,720	3,235	554,985	44.86%	9.71%	6.30%	1.27%	8.57%	7.78%	35.66%	1.36%	10.69%
Equitable	0	0	43,609	43,609	0	0	43,003	43,003	-1.39%	0.00%	0.00%	17.74%	0.98%	0.00%	0.00%	18.01%	0.83%
General & Cologne	105,555	12,057	0	117,612	110,943	10,849	0	121,792	3.55%	3.16%	1.36%	0.00%	2.63%	2.55%	1.82%	0.00%	2.35%
Gerling Global	98,056	21,973	1,750	121,779	110,549	19,218	1,385	131,152	7.70%	2.93%	2.49%	0.71%	2.72%	2.54%	3.22%	0.58%	2.53%
Guardian	0	8,174	3,256	11,430	0	162	3,852	4,014	-64.88%	0.00%	0.92%	1.32%	0.26%	0.00%	0.03%	1.61%	0.08%
Hannover Life Re	20,073	15,693	0	35,766	28,530	10,370	0	38,900	8.76%	0.60%	1.78%	0.00%	0.80%	0.65%	1.74%	0.00%	0.75%
ING Re	327,083	18,884	867	346,834	412,490	37,140	875	450,505	29.89%	9.79%	2.14%	0.35%	7.76%	9.47%	6.23%	0.37%	8.68%
Manufacturers Life	0	5,990	93,978	99,968	0	5,545	90,589	96,134	-3.84%	0.00%	0.68%	38.24%	2.24%	0.00%	0.93%	37.95%	1.85%
Munich American Re	330,482	33,646	18,486	382,614	380,566	40,944	16,922	438,432	14.59%	9.89%	3.81%	7.52%	8.56%	8.74%	6.86%	7.09%	8.44%
Optimum Re (CAN)	0	0	28	28	0	0	19	19	-32.14%	0.00%	0.00%	0.01%	0.00%	0.00%	0.00%	0.01%	0.00%
Optimum Re (US)	5,364	2,491	1,227	9,082	5,886	2,175	1,185	9,246	1.81%	0.16%	0.28%	0.50%	0.20%	0.14%	0.36%	0.50%	0.18%
RGAs	424,434	81,490	0	505,924	458,018	102,709	0	560,727	10.83%	12.70%	9.22%	0.00%	11.32%	10.51%	17.22%	0.00%	10.80%
SCOR Life Re	7,781	5,251	0	13,032	29,128	4,791	0	33,919	0.00%	0.23%	0.59%	0.00%	0.29%	0.67%	0.80%	0.00%	0.65%
Scottish Re (US)	28,881	296	5,652	34,829	57,897	2,902	5,463	66,262	90.25%	0.86%	0.03%	2.30%	0.78%	1.33%	0.49%	2.29%	1.28%
Sun Life (Clarica)	0	0	64,348	64,348	0	0	63,904	63,904	-0.69%	0.00%	0.00%	26.18%	1.44%	0.00%	0.00%	26.77%	1.23%
Swiss Re	652,283	599,838	0	1,252,121	1,366,655	127,367	0	1,494,022	19.32%	19.52%	67.87%	0.00%	28.01%	31.37%	21.35%	0.00%	28.78%
Transamerica Re	389,936	0	0	389,936	473,072	0	0	473,072	21.32%	11.67%	0.00%	0.00%	8.72%	10.86%	0.00%	0.00%	9.11%
<b>TOTALS</b>	<b>3,341,378</b>	<b>883,803</b>	<b>245,771</b>	<b>4,470,952</b>	<b>4,356,737</b>	<b>596,572</b>	<b>238,714</b>	<b>5,192,023</b>	<b>16.13%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

Canadian Exchange Rate Used: 2001 = .6221 and 2002 = .6344

Date:

4/14/2003

## U.S. ORDINARY REINSURANCE

Company	Ordinary Reinsurance In Force 2001				Ordinary Reinsurance Assumed 2002				Ordinary Reinsurance In Force 2002			
	Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total
Allianz	177,572	16,400	667	194,639	54,749	0	7	54,756	214,280	14,500	550	229,330
Annuity and Life Re	106,904	0	8,484	115,388	56,662	0	0	56,662	107,810	0	7,732	115,542
AUL	164,159	0	286	164,445	Acquired by Employers/ERC				Acquired by Employers/ERC			
BMA	132,938	952	0	133,890	74,255	0	0	74,255	190,456	862	0	191,318
Canada Life	45,594	4,975	0	50,569	29,360	0	0	29,360	71,427	4,318	0	75,745
Employers/ERC	324,283	55,693	3,133	383,109	58,483	141,568	0	200,051	339,030	212,720	3,235	554,985
Equitable	0	0	43,609	43,609	0	0	4,374	4,374	0	0	43,003	43,003
General & Cologne	105,555	12,057	0	117,612	14,615	0	0	14,615	110,943	10,849	0	121,792
Gerling Global	98,056	21,973	1,750	121,779	24,790	0	104	24,894	110,549	19,218	1,385	131,152
Guardian	0	8,174	3,256	11,430	0	0	988	988	0	162	3,852	4,014
Hannover Life Re	20,073	15,693	0	35,766	5,810	3,087	0	8,897	28,530	10,370	0	38,900
ING Re	327,083	18,884	867	346,834	129,340	14,858	7	144,205	412,490	37,140	875	450,505
Manufacturers Life	0	5,990	93,978	99,968	0	253	9,293	9,546	0	5,545	90,589	96,134
Munich American Re	330,482	33,646	18,486	382,614	80,076	10,398	176	90,650	380,566	40,944	16,922	438,432
Optimum Re (CAN)	0	0	28	28	0	0	0	0	0	0	19	19
Optimum Re (US)	5,364	2,491	1,227	9,082	1,694	0	155	1,849	5,886	2,175	1,185	9,246
RG&A	424,434	81,490	0	505,924	116,491	21,852	0	138,343	458,018	102,709	0	560,727
SCOR Life Re	7,781	5,251	0	13,032	21,888	292	0	22,180	29,128	4,791	0	33,919
Scottish Re (US)	28,881	296	5,652	34,829	34,339	2,962	0	37,301	57,897	2,902	5,463	66,262
Sun Life (Clarica)	0	0	64,348	64,348	0	0	8,885	8,885	0	0	63,904	63,904
Swiss Re	652,283	599,838	0	1,252,121	265,491	9,225	0	274,716	1,366,655	127,367	0	1,494,022
Transamerica Re	389,936	0	0	389,936	110,219	0	0	110,219	473,072	0	0	473,072
<b>TOTALS</b>	<b>3,341,378</b>	<b>883,803</b>	<b>245,771</b>	<b>4,470,952</b>	<b>1,078,262</b>	<b>204,495</b>	<b>23,989</b>	<b>1,306,746</b>	<b>4,356,737</b>	<b>596,572</b>	<b>238,714</b>	<b>5,192,023</b>

Canadian Exchange Rate Used: 2001 = .6221 and 2002 = .6344

Date

14-Apr-03

## CANADIAN ORDINARY REINSURANCE ASSUMED MARKET SHARE PERCENTAGES FOR 2001 AND 2002 ( AMOUNTS IN \$U.S. MILLIONS)

Company	Ordinary Reinsurance Assumed								Percentage Increase	Market Share Percentages							
	2001				2002					2001				2002			
	Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total		Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total
Allianz	0	0	0	0	0	0	0	0	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Annuity and Life Re	0	0	6	6	0	0	38	38	533.33%	0.00%	0.00%	0.42%	0.01%	0.00%	0.00%	1.54%	0.04%
Canada Life	461	0	0	461	521	0	0	521	13.02%	0.69%	0.00%	0.00%	0.44%	0.64%	0.00%	0.00%	0.48%
Equitable	0	0	126	126	0	0	187	187	48.41%	0.00%	0.00%	8.81%	0.12%	0.00%	0.00%	7.56%	0.17%
ERC-Canada	7,386	9,908	0	17,294	12,793	6,948	0	19,741	14.15%	11.01%	27.41%	0.00%	16.53%	15.70%	28.77%	0.00%	18.26%
General & Cologne	41	0	0	41	18	0	0	18	-56.10%	0.06%	0.00%	0.00%	0.04%	0.02%	0.00%	0.00%	0.02%
Gerling Global	2,094	0	6	2,100	2,347	0	2	2,349	11.86%	3.12%	0.00%	0.42%	2.01%	2.88%	0.00%	0.08%	2.17%
ING Re	1	0	0	1	0	0	0	0	-100.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Manufacturers Life	0	14	649	663	0	26	558	584	-11.92%	0.00%	0.04%	45.36%	0.63%	0.00%	0.11%	22.56%	0.54%
Munich Re (Canada)	20,950	0	0	20,950	25,661	16,888	0	42,549	103.10%	31.24%	0.00%	0.00%	20.02%	31.49%	69.93%	0.00%	39.36%
Optimum Re (CAN)	1,290	0	0	1,290	1,750	0	0	1,750	35.72%	1.92%	0.00%	0.00%	1.23%	2.15%	0.00%	0.00%	1.62%
RGA	0	0	0	0	0	0	0	0	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
RGA Re (Canada)	7,919	24	0	7,943	10,686	0	0	10,686	34.53%	11.81%	0.07%	0.00%	7.59%	13.11%	0.00%	0.00%	9.89%
Sun Life (Clarica)	0	0	644	644	0	0	1,689	1,689	162.28%	0.00%	0.00%	45.00%	0.62%	0.00%	0.00%	68.27%	1.56%
Swiss Re	26,910	26,197	0	53,107	27,702	287	0	27,988	-47.30%	40.13%	72.48%	0.00%	50.76%	34.00%	1.19%	0.00%	25.89%
<b>TOTALS</b>	<b>67,050</b>	<b>36,144</b>	<b>1,431</b>	<b>104,625</b>	<b>81,478</b>	<b>24,148</b>	<b>2,474</b>	<b>108,100</b>	<b>3.32%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

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## CANADIAN ORDINARY REINSURANCE IN FORCE MARKET SHARE PERCENTAGES FOR 2001 AND 2002 ( AMOUNTS IN \$U.S. MILLIONS)

Company	Ordinary Reinsurance In Force								Percentage Increase	Market Share Percentages							
	2001				2002					2001				2002			
	Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total		Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total
Allianz	31	0	1	32	19	0	0	19	-40.63%	0.01%	0.00%	0.01%	0.01%	0.01%	0.00%	0.00%	0.00%
Annuity and Life Re	1,989	0	26	2,015	1,910	0	58	1,968	-2.33%	0.81%	0.00%	0.24%	0.69%	0.55%	0.00%	0.49%	0.51%
Canada Life	677	0	0	677	1,188	0	0	1,188	75.48%	0.27%	0.00%	0.00%	0.23%	0.34%	0.00%	0.00%	0.31%
Equitable	0	0	834	834	0	0	187	187	-77.58%	0.00%	0.00%	7.69%	0.28%	0.00%	0.00%	1.58%	0.05%
ERC-Canada	11,129	17,804	0	28,933	25,258	23,806	0	49,064	69.58%	4.52%	48.31%	0.00%	9.84%	7.32%	91.35%	0.00%	12.82%
General & Cologne	219	0	0	219	262	0	0	262	19.63%	0.09%	0.00%	0.00%	0.07%	0.08%	0.00%	0.00%	0.07%
Gerling Global	3,390	0	296	3,686	5,314	0	297	5,611	52.22%	1.38%	0.00%	2.73%	1.25%	1.54%	0.00%	2.51%	1.47%
ING Re	60	0	0	60	71	0	0	71	18.33%	0.02%	0.00%	0.00%	0.02%	0.02%	0.00%	0.00%	0.02%
Manufacturers Life	0	2,333	4,366	6,699	0	1,884	4,362	6,246	-6.76%	0.00%	6.33%	40.26%	2.28%	0.00%	7.23%	36.85%	1.63%
Munich Re (Canada)	69,551	16,295	8	85,855	123,632	0	8	123,640	44.01%	28.24%	44.21%	0.07%	29.20%	35.84%	0.00%	0.06%	32.30%
Optimum Re (CAN)	7,266	402	0	7,668	8,722	371	0	9,093	18.59%	2.95%	1.09%	0.00%	2.61%	2.53%	1.42%	0.00%	2.38%
RGA	2	0	0	2	2	0	0	2	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
RGA Re (Canada)	52,650	22	1,747	54,418	57,083	0	2,024	59,107	8.62%	21.38%	0.06%	16.11%	18.51%	16.55%	0.00%	17.10%	15.44%
Sun Life (Clarica)	0	0	3,566	3,566	0	0	4,900	4,900	37.42%	0.00%	0.00%	32.88%	1.21%	0.00%	0.00%	41.40%	1.28%
Swiss Re	99,331	0	0	99,331	121,465	0	0	121,465	22.28%	40.33%	0.00%	0.00%	33.79%	35.21%	0.00%	0.00%	31.73%
<b>TOTALS</b>	<b>246,295</b>	<b>36,856</b>	<b>10,844</b>	<b>293,995</b>	<b>344,926</b>	<b>26,061</b>	<b>11,836</b>	<b>382,824</b>	<b>30.21%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

Canadian Exchange Rate Used: 2001 = .6221 and 2002 = .6344

**CANADIAN ORDINARY REINSURANCE**

Company	Ordinary Reinsurance In Force 2001				Ordinary Reinsurance Assumed 2002				Ordinary Reinsurance In Force 2002			
	Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total
Allianz	31	0	1	32	0	0	0	0	19	0	0	19
Annuity and Life Re	1,989	0	26	2,015	0	0	38	38	1,910	0	58	1,968
Canada Life	677	0	0	677	521	0	0	521	1,188	0	0	1,188
Equitable	0	0	834	834	0	0	187	187	0	0	187	187
ERC-Canada	11,129	17,804	0	28,933	12,793	6,948	0	19,741	25,258	23,806	0	49,064
General & Cologne	219	0	0	219		0	0	0	262	0	0	262
Gerling Global	3,390	0	296	3,686	2,347	0	2	2,349	5,314	0	297	5,611
ING Re	60	0	0	60	0	0	0	0	71	0	0	71
Manufacturers Life	0	2,333	4,366	6,699	0	26	558	584	0	1,884	4,362	6,246
Munich Re (Canada)	69,551	16,295	8	85,855	25,661	16,888	0	42,549	123,632	0	8	123,640
Optimum Re (CAN)	7,266	402	0	7,668	1,750	0	0	1,750	8,722	371	0	9,093
RGA	2	0	0	2	0	0	0	0	2	0	0	2
RGA Re (Canada)	52,650	22	1,747	54,418	10,686	0	0	10,686	57,083	0	2,024	59,107
Sun Life (Clarica)	0	0	3,566	3,566	0	0	1,689	1,689	0	0	4,900	4,900
Swiss Re	99,331	0	0	99,331	27,702	287	0	27,988	121,465	0	0	121,465
<b>TOTALS</b>	<b>246,295</b>	<b>36,856</b>	<b>10,844</b>	<b>293,995</b>	<b>81,460</b>	<b>24,148</b>	<b>2,474</b>	<b>108,082</b>	<b>344,926</b>	<b>26,061</b>	<b>11,836</b>	<b>382,824</b>

Canadian Exchange Rate Used: 2001 = .6221 and 2002 = .6344

Date:

14-Apr-03

## U.S. GROUP REINSURANCE ASSUMED AND IN FORCE MARKET SHARE PERCENTAGES FOR 2001 AND 2002 (AMOUNTS IN \$U.S. MILLIONS)

Company	Group Reinsurance Assumed						Percentage Increase	Market Share Percentages						Group In Force			Market Share	
	2001			2002				2001			2002			2001	2002	Pct. Incr.	2001	2002
	New	Incr.	Total	New	Incr.	Total		New	Incr.	Total	New	Incr.	Total	Amount	Amount			
Allianz	60	0	60	206	0	206	243.33%	0.33%	0.00%	0.12%	0.70%	0.00%	0.67%	1,720	2,111	22.73%	1.16%	1.41%
AUL	128	0	128	Acquired by Employers/ERC			0.00%	0.71%	0.00%	0.26%	0.00%	0.00%	0.00%	436	0	-100.00%	0.29%	0.00%
BMA	35	0	35	152	0	152	334.29%	0.19%	0.00%	0.07%	0.52%	0.00%	0.50%	76	224	194.74%	0.05%	0.15%
Canada Life	108	0	108	159	86	245	126.85%	0.60%	0.00%	0.22%	0.54%	7.69%	0.80%	1,874	2,289	22.15%	1.26%	1.53%
Employers/ERC	3,970	0	3,970	14,178	0	14,178	257.13%	21.98%	0.00%	8.13%	48.05%	0.00%	46.30%	9,789	23,231	137.32%	6.59%	15.55%
General & Cologne	60	0	60	67	0	67	11.67%	0.33%	0.00%	0.12%	0.23%	0.00%	0.22%	5,142	3,816	-25.79%	3.46%	2.55%
Gerling Global	2,075	0	2,075	2,092	0	2,092	0.82%	11.49%	0.00%	4.25%	7.09%	0.00%	6.83%	3,139	4,646	48.01%	2.11%	3.11%
Hannover Life Re	605	0	605	2,614	0	2,614	100.00%	3.35%	0.00%	1.24%	8.86%	0.00%	8.54%	605	2,807	100.00%	0.41%	1.88%
Manufacturers Life	0	206	206	0	167	167	-18.93%	0.00%	0.67%	0.42%	0.00%	14.94%	0.55%	485	345	-28.87%	0.33%	0.23%
Munich American Re	145	0	145	2,843	0	2,843	1860.69%	0.80%	0.00%	0.30%	9.64%	0.00%	9.28%	3,990	4,209	5.49%	2.69%	2.82%
Scottish Re	0	0	0	75	0	75	0.00%	0.00%	0.00%	0.00%	0.25%	0.00%	0.24%	0	64	0.00%	0.00%	0.04%
SCOR Life Re	0	0	0	0	0	0	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	644	293	-54.50%	0.43%	0.20%
Sun Life (Clarica)	1,149	0	1,149	2,403	0	2,403	109.14%	6.36%	0.00%	2.35%	8.14%	0.00%	7.85%	43,989	45,352	3.10%	29.62%	30.36%
Swiss Re	9,728	30,553	40,281	4,718	865	5,583	-86.14%	53.86%	99.33%	82.51%	15.99%	77.37%	18.23%	76,624	60,012	-21.68%	51.59%	40.17%
<b>TOTALS</b>	<b>18,063</b>	<b>30,759</b>	<b>48,822</b>	<b>29,507</b>	<b>1,118</b>	<b>30,625</b>	<b>-37.27%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>148,513</b>	<b>149,399</b>	<b>0.60%</b>	<b>100.0%</b>	<b>100.0%</b>

## CANADIAN GROUP REINSURANCE ASSUMED AND IN FORCE MARKET SHARE PERCENTAGES FOR 2001 AND 2002 (AMOUNTS IN \$U.S. MILLIONS)

Company	Group Reinsurance Assumed						Percentage Increase	Market Share Percentages						Group In Force			Market Share	
	2001			2002				2001			2002			2001	2002	Pct. Incr.	2001	2002
	New	Incr.	Total	New	Incr.	Total		New	Incr.	Total	New	Incr.	Total	Amount	Amount			
Canada Life	4	0	4	3	0	3	-25.00%	0.11%	0.00%	0.07%	0.09%	0.00%	0.04%	9	12	33.33%	0.05%	0.06%
Manufacturers Life	0	4	4	0	0	0	-100.00%	0.00%	0.17%	0.07%	0.00%	0.00%	0.00%	11	10	-9.09%	0.07%	0.05%
Munich Re (Canada)	1,187	2,304	3,491	2,481	1,113	3,594	2.96%	32.78%	99.77%	58.86%	76.26%	24.23%	45.81%	11,287	12,588	11.53%	67.50%	58.72%
Optimum Re (Canada)	1,810	1	1,812	188	0	188	-89.62%	49.99%	0.05%	30.55%	5.78%	0.00%	2.40%	2,429	1,629	-32.94%	14.53%	7.60%
RGA Re (Canada)	623	0	623	554	3,479	4,034	547.08%	17.21%	0.00%	10.51%	17.04%	75.77%	51.41%	868	5,103	487.61%	5.19%	23.81%
Sun Life (Clarica)	0	0	0	30	0	30	0.00%	0.00%	0.00%	0.00%	0.92%	0.00%	0.38%	89	49	-45.09%	0.53%	0.23%
Swiss Re	1	0	1	0	0	0	-100.00%	0.02%	0.00%	0.01%	0.00%	0.00%	0.00%	2,037	2,057	0.95%	12.18%	9.59%
<b>TOTALS</b>	<b>3,621</b>	<b>2,309</b>	<b>5,930</b>	<b>3,253</b>	<b>4,592</b>	<b>7,845</b>	<b>32.29%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>16,722</b>	<b>21,436</b>	<b>28.19%</b>	<b>100.0%</b>	<b>100.0%</b>

Canadian Exchange Rate Used: 2001 = .6221 and 2002 = .6344

The survey data was prepared by Munich American at the request of the Society of Actuaries Reinsurance Section as a service to Section members. The numbers are provided by the contributing companies in response to the survey. These numbers are not audited, and Munich American, the Society of Actuaries, and the Reinsurance Section take no responsibility for the accuracy of the figures.

Should you have questions relating to the Life Reinsurance Survey results, please contact David Bruggeman at 770-350-3294 or send him an e-mail (dbruggeman@marclife.com).

Questions about downloading and viewing the file should be sent by e-mail to our Webmaster (webmaster@marclife.com).

We would like to extend our heartfelt thanks to all of those who participated in the survey.

MUNICH AMERICAN REASSURANCE COMPANY, ATLANTA, GA

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